

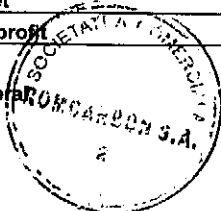
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Bugetul de venituri si cheltuieli pentru exercitiul financiar 2018/ Budget Projection for 2018

| Indicatori | Indicators | Total | Trim.I | Trim.II | Trim.III | Trim. IV |
|--|--|--------------------|-------------------|-------------------|-------------------|-------------------|
| I.Venituri totale, din care: | I.Total Revenues, from which: | 251,818,030 | 61,192,626 | 64,387,222 | 64,596,303 | 61,841,880 |
| Venituri din exploatare, din care: | Exploitations revenues, from which: | 250,718,030 | 61,192,626 | 63,287,222 | 64,596,303 | 61,841,880 |
| <i>Cifra de Afaceri</i> | <i>Turnover</i> | <i>236,758,109</i> | <i>57,714,200</i> | <i>59,732,408</i> | <i>61,079,497</i> | <i>58,232,005</i> |
| Venituri financiare, total, din care: | Financial revenues, from which: | 1,100,000 | 0 | 1,100,000 | 0 | 0 |
| <i>Venituri din titluri de participare detinute la filiale din cadrul grupului</i> | <i>Investment income from group branches</i> | <i>1,100,000</i> | <i>0</i> | <i>1,100,000</i> | <i>0</i> | <i>0</i> |
| <i>Venituri din dobanzi</i> | <i>Revenues from interests</i> | <i>0</i> | <i>0</i> | <i>0</i> | <i>0</i> | <i>0</i> |
| II.Cheltuieli totale, din care: | II.Total Expenses, from which: | 246,249,935 | 61,103,878 | 61,634,679 | 62,331,810 | 61,179,569 |
| Cheltuieli pentru exploatare, din care: | Exploitation expenses, from which: | 244,374,651 | 60,627,722 | 61,166,096 | 61,859,361 | 60,721,472 |
| -a)Cheltuieli materiale | -a)Material expenses | 180,029,723 | 44,756,928 | 44,923,520 | 45,768,768 | 44,580,507 |
| -b)Cheltuieli cu personalul, din care: | -b)Expenses with employees, from which: | 38,007,315 | 9,286,018 | 9,607,835 | 9,563,476 | 9,549,987 |
| -salarii brute | -gross salaries | 35,667,080 | 8,781,122 | 8,942,807 | 9,050,993 | 8,892,157 |
| -tichete de masa | -food tickets | 1,231,086 | 305,308 | 311,097 | 309,643 | 305,039 |
| -tichete cadou pentru actiuni sociale | -present tickets for social purposes | 310,949 | 3,900 | 153,524 | 0 | 153,524 |
| -taxe salariale | -salaries taxes | 798,200 | 195,688 | 200,406 | 202,840 | 199,266 |
| -c)Cheltuieli cu amortizarea | -c)Fixed assets depreciation | 11,214,244 | 2,766,204 | 2,804,569 | 2,821,735 | 2,821,735 |
| -d)Cheltuieli cu protocolul | -d)Protocol expenses | 44,460 | 11,670 | 10,770 | 10,820 | 11,200 |
| -e)Cheltuieli de reclama si publicitate | -e)Advertisement expenses | 864,631 | 193,474 | 272,340 | 151,736 | 247,082 |
| -f)Alte cheltuieli din care: | -f)Other expenses, from which: | 14,214,277 | 3,613,429 | 3,547,063 | 3,542,826 | 3,510,960 |
| -cheltuieli cu lucrarile si serviciile executate de terti | -expenses with services | 12,445,439 | 3,173,577 | 3,107,211 | 3,098,258 | 3,066,393 |
| -cheltuieli cu impozite si taxe | -taxes on buildings, lands, s.o. | 1,768,838 | 439,852 | 439,852 | 444,567 | 444,567 |
| Cheltuieli financiare, total, din care: | Financial expenses, from which: | 1,875,284 | 476,156 | 468,583 | 472,448 | 458,097 |
| -cheltuieli cu dobanzi | -expenses with interests | 1,875,284 | 476,156 | 468,583 | 472,448 | 458,097 |
| III. Rezultatul Brut, din care: | III. Gross profit/loss, from which: | 5,568,095 | 88,748 | 2,752,543 | 2,264,493 | 462,311 |
| Profit/Pierdere din exploatare | Exploitations gross profit/loss | 6,343,379 | 564,904 | 2,121,125 | 2,736,942 | 920,408 |
| Profit/Pierdere financiara | Financial profit/loss | -775,284 | -476,156 | 631,417 | -472,448 | -458,097 |
| IV.Rezultat net | IV.Net profit | 4,888,945 | 74,548 | 2,488,136 | 1,902,174 | 424,086 |
| V.Impozit pe profit | V.Tax on profit | 679,150 | 14,200 | 264,407 | 362,319 | 38,225 |

Director General
 Andrei Radu



Director Operatiuni
 Manaila Carmen

Director Financiar,
 Zainescu Viorela Ioana